

Sales & Marketing - Consumer Mobility

O/o Chief General Manager

BSNL, Tamil Nadu circle

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भारत संचार निगम लिमिटेड

(भारत सरकार का उद्यम)

BHARAT SANCHAR NIGAM LIMITED

(A Government of India Enterprise)



No. GM (S&M-CM)/T-319 /MNP / 15-16/ 43 / dt 16.06.2015

To

All Heads of SSAs,
Tamil Nadu Circle.

Sub:-Payment of MNP incentive to channel partners – Reg

Ref:1. c.o.lr.no.8-2/2013/S&M-CM /61 dted 12.06.2015.

2. GM (S&M-CM)/T-319 /MNP / 15-16/ / dt 09.06.2015

Kindly refer the letter cited under reference wherein MNP incentive scheme for channel partners has been communicated.

In this regard, the procedure adopted for payment of incentives to channel partners is furnished below.

1. As soon as the number under MNP is ported into BSNL network and activated, the MNP incentive amount will be credited directly in the ctopup of Franchisees and retailer after deduction of applicable taxes.

2. An SMS will go to each franchisee / retailer, who earn MNP incentive that an amount of Rupees ----- has been credited on account of MNP incentive in his C topup account after deducting applicable taxes.

3. ITPC, Pune will send a mail on weekly basis containing SSAwise details of MNP numbers (franchisee /retailer wise) and amount of commission and net amount credited in their Ctopup after deducting applicable Taxes to Circle node. The same will be sent to AGM (sales) of the SSAs .The reconciliation has to be done and any discrepancy noted , the same is to be intimated through return mail for onward transmission to ITPC. If no reply is received from the circle within one week, then it will be presumed that the incentive amount credited is correct.


**Sr. General Manager (S&M-CM &CFA)
Tamil Nadu Circle, Chennai.**